





UNITED WAY OF IREDELL COUNTY

2013 Shonsors









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Thanks to the generosity of the above sponsors no campaign dollars have been spent on the publication of this annual report.





Dear Friends,

2012 was truly a year of accomplishment and change for the United Way of Iredell County. The year started with major challenges driven by a still very weak economy. Facing the challenges without an Executive Director, it was necessary for the Board Members and staff to find new ways to work together in order to get the job done. Without hesitation, the staff stepped in and worked diligently with the board to get the year off to a good start.

One of the Board's first priorities was to recruit a qualified executive director who would also be a ood fit for our organization and our community. After an extensive search, the Board brought to the organization Mr. Brett Eckerman, a person with extensive United Way credentials. He has the personality and executive abilities to fit well in our organization and community. We have become a more effective and efficient organization from day one.

In addition to the above, the year was also a year of several firsts for the United Way of Iredell County.

•The first ever community food drive that brought in enough food to feed local citizens in excess of 19,000 meals.

•The largest single gift ever of \$100,000; establishing the Frank & Linda Johnson Fund; a new tool for us to serve the community.

Yes, 2012 was certainly filled with many challenging and exciting items, but without the support and cooperation of those in the community who continued to have faith and trust in the United Way, we would never have been able to accomplish what we did.

Because of You, we have built a stronger foundation for even greater accomplishments in the future. Remember, thousands of Iredell County residents will receive life changing services which are made possible only because you care enough to be a contributor. Speaking on behalf of the Board of Directors, we thank you for the faith and trust you have put in us. We will strive even harder to continue to earn that trust and support.

Yoel Mashburn

Joel Mashburn 2012 President *Board of Directors*



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2012 Board of Directors Joel Mashburn President Rhyne Scott President Elect Ralph Bentley VP Fund Distribution Peggy Willhide VP Planning Harry Stillerman Treasurer Tracey Gibson Campaign Chair

Joe Abbott Randy Marion Chev. Steve Bograd Shred-South Tim Brewer MCC David Currier City of Statesville Mary Dulin Coldwell Banker Douglas Eason Community Volunteer Sloan Goforth Eisele & Ashburn Anna Gordon MCC Brady Johnson 9SS Ann Kelly MCC Beth Phillips Kewanuee Scientific Norma Rife Iredell Co. Health Dept. Robin Rosenfeld Rosenfeld & Company Angie Šell Providencia USA Yvette Smith Iredell Co. DSS John Snow **Iredell Health Systems** Tommy Southern ~ Bunch Johnson Funeral Jim Staples OPUS Financial Advisors Bud Welch Record & Landmark Nada Wellman *Trim Systems* Tenna Williams Success Institute

Julia Wilson

GL Wilson

Three Of The Building Blocks For A Good Life





EDUCATION



HEALTH

United Way's work is focused on three of the building blocks for a good life. We believe that everyone deserves opportunities to have:

- 1. A quality *EDUCATION* that leads to a stable job.
- 2. Enough *INCOME* to support a family through retirement.
- 3. And good *HEALTH*.

INCOME











Serving Iredell's Older Adults for 35+ Years











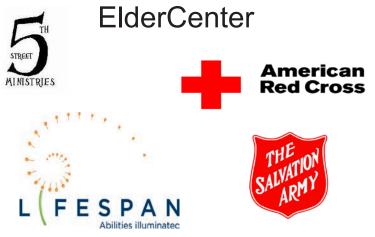
BOYS & GIRLS CLUBS





Options





Letter From The 2012 Campaign Chair

Dear Friends & Neighbors,



Thank you to all who supported the 2012 campaign. The success of this campaign is not United Way's success, it is the success of You. None of this would have happened without you choosing to give.

Generous donors, such as yourself, enabled United Way to have a successful 2012 Community Campaign. In 2012, United Way partner agencies provided services supporting the Education, Income and Health of individuals across our community, changing more than 50,000 lives for the better. From the basic needs of shelter, food and heat to providing children with role models and skills they need to succeed, your donations to United Way will have a wide impact.

Because of You and your generosity, United Way is proud to announce an increase of 5% in the total grants awarded for 2013. This increase will allow United Way's 20 partner agencies to expand services to an additional 2,500 individuals in Troutman, Statesville and northern Iredell County in 2013.

It was an honor to work with so many generous and caring individuals over the last year. Together, we have made our community stronger, safer and a little more kind to those in need.

Sincerely,

Tracey Gibson

Tracey Gibson 2012 Campaign Chair





Agency Partner Investments

Our Community Investment system allows us to remain transparent and accountable, while allocating donations to our 20 partnera gencies. Twenty-five community volunteers represent you in weighing community needs against agency requests for funding and work to determine the best investment of your dollars.

Education

Appropriate Placement Options Boy Scouts of America Boys & Girls Club of The Piedmont Girl Scouts of America I-Care/Head Start **Piedmont Mediation** SCAN



Health

Hospice & Palliative Care of Iredell Counseling Center of Barium Springs Iredell Co. Kidney Dialysis Organization Iredell County Rescue Squad North Iredell Rescue Squad Troutman Rescue Squad Statesville Family YMCA

Local Community Services

\$14,048 \$20,277 \$41,000 \$16,377 \$ 4,820 \$17,332 \$26,062 \$139,916



<u>Income</u>	
Fifth Street Ministries	\$69,728
American Red Cross	\$40,000
Council On Aging	\$50,814
ElderCenter	\$19,691
LifeSpan Services	\$28,777
The Salvation Army	<u>\$50,000</u>
	\$259,010

\$30,914 \$25,928 \$36,066 \$31,726 \$12,000 \$12,000 \$40,940 \$189,575

Local Community Services

Additional Donor Directed Designations

Value To Community - \$20,320

Through the UWIC Community Campaign, donors have the opportunity to designate their dollars directly to non-partner community non-profits. In the 2012 Campaign, these designations totalled \$20,320.



Emergency Food & Shelter Program

Value To Community - \$89,046

EFSP is a federal grant created to supplement and expand the work of local social service agencies to feed and assist families in crisis. Every county has a local board; UWIC administers Iredell County's board receiving a percentage of total grant dollars for administrative fees.



familywizeTM

Value to Community - \$24,782

familywizem is a free prescription program offered to indivduals without health insurance or prescription coverage. During 2012, local individuals utilized this program and saved a total of \$24,782. The following agencies received EFSP grants in 2012:

Fifth St. Ministries	\$32,894
Iredell Christian Ministries	\$ 8,766
Landmark Relief	\$ 5,511
Matthew 25	\$ 1,628
M'ville Christian Mission	\$10,936
The Salvation Army	\$32,894
United Way of Iredell Co.	\$ 589
Yokefellow Ministry	<u>\$ 4,340</u>
	\$89,046



In 2012, United Way of Iredell County held its first annual **COMMUNITY FOOD DRIVE**. Thanks to the generosity of the citizens of Troutman, Statesville and northern Iredell County, United Way collected 8,407 pounds of food; with United Way's match that turned into 19,287 meals to feed hungry families across our community. Food pantry recipients were:

Fifth Street Ministries Iredell Christian Ministries Landmark Church Relief Matthew 25 Northview Church of Christ

Stuff The Bus Value To Community - \$15,000

United Way partnered with Iredell Statesville Schools in the annual Stuff The Bus With School Tools. Local businesses placed barrels at their locations, giving employees the opportunity to give back to their community by placing school tools in the barrels. In 2012, this effort collected school tools valued at \$15,000.





Approximately 100 community volunteers participated in the 2012 Day of Caring. Volunteers provided helping hands to non-profit agencies allowing them to better serve our community. Volunteer hours are valued at \$10.00 per hour, with 100 volunteers working 4 hours each.

Local Community Services

Community Food Drive Value To Community - \$13,845

St. Phillip Catholic Food Closet The Salvation Army Troutman Community Food Serv. Yokefellow Ministry



Day of Caring Value To Community - \$4,000

Campaign Award

2012 Crossroads Award For Campaign Excellence



photo courtesy of Statesville Record & Landmark

Iredell Health Systems is the winner!

Thank You!

Iredell Health Systems led the way during the 2012 Community Campaign among a number of increased campaigns. This campaign alone, will provide services to over 9,000 individuals.

Thanks to the support and commitment of management and employees of Iredell Health Systems, \$96,292 was raised which is an increase of 21.7% or \$17,167 over last year's giving.

Over the past 5 years Iredell Health Systems has invested \$490,000 in our community, impacting lives of thousands of local citizens. Not only do these employees strive to improve the health and lives of local citizens, they are committed to LIVING UNITED!

> The highlight of the campaign kick-off was a cookout for all employees complete with dancing and music by the Catalinas.



hoto courtesy of *Statesville Record & Landmar*

Campaign Award







Your dollars are creating lasting changes by addressing the underlying causes of societal problems.

Education

- Parent training designed to provide a safe home environment for children.
- Supplemental in-school services designed to increase school effectiveness for at risk children.
- After-school or summer programming for children providing academic tutoring, character building and educational experiences.

Income

- Reaching citizens in financial crisis and assisting with their recovery to self-sufficiency.
- Supplemental services for vulnerable populations, allowing them to remain indep

Health

- Providing access to mental health care and counseling services.
- Increasing access to life-saving medical care and rescue services.
- Providing access to exercise and preventative health services.

Thank You for being part of the solution.

Leadership Giving

During our 2012 Community Campaign, leadership giving accounted for over one-half of the dollars received. A huge thank you to those individuals and companies leading the way towards a stronger community.

Alexis de Tocqueville

The Alexis de Tocqueville Society is United Way Worldwide's most prestigious leadership giving program. It was founded in 1984 and locally in 2000. It exists to foster, promote and recognize the vital importance of voluntary community service and personal giving at an exceptional level.

Gordon Family Foundation Mr. & Mrs. Thomas A. Fanjoy Miller Family

Diamond Benefactor

ASMO North Carolina Inc. Dr. & Mrs. David W. Cash Concrete Supply Duke Energy

EnergyUnited JCP Logistics Mr. & Mrs. Walt Glazer Dr. & Mrs. Walter Holland

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Amesbury Sealing Products Amesbury Hardware Products Bank of America Mr. Henry Batton Case Farms, LLC Mr. & Mrs. Tim Dearman

Will & Susan Fanjoy Fifth Third Bank Ms. Susan Hamilton Dr. & Mrs. Robert Kimball Mr. & Mrs. Bennet Lapin Jim & Lynn Lawton

We have made every effort to ensure that all listings of leadership donors are accurate and complete. We apologize to anyone we may have inadvertently omitted.



Frank & Linda Johnson

Wilson Family Foundation

IC Steele & Sons Kewaunee Scientific Corporation Mrs. Eleanor M. Meech

Mr. & Mrs. William Pope SCANA Mr. & Mrs. David Steele United Federal Credit Union Wells Fargo Zimmer Surgical Products

Leadership Giving

Silver Benefactor

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Mrs. Jan H. Hollar Mr. & Mrs. Troy C. Homesley Jr Mr. Andy Howell Mr. & Mrs. J. Edwin Hunter Ms. Carla D. Johnson Mr. & Mrs. Brady L. Johnson Mrs. James V. Johnson Lester & Nicole Killian Costi & Teresa Kutteh Mr. & Mrs. William A. Long Mr. Dan Manning Dr. & Mrs. Duncan A. McCall Dr. & Mrs. Ralph McKay Mr. David J. Meachem Mr. & Mrs. Chester Middlesworth Nationwide Insurance Ms. Roxanne Newton **OPUS** Financial Advisors Mr. Robert G. Parsons Jr. Dr. Patricia H. Petrozza Mr. Charles T. Phipps Jr Mr. & Mrs. William B. Pitt Mr. Terry D. Renegar Mr. & Mrs. Edward A. Rush Mr. & Mrs. David E. Schleicher Mr. Denis Schmider Mrs. Albert Schneider Mr. Michael R. & Dr. Julie Hope Schopps

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Mr. & Mrs. John Spears Harry & Reagan Stillerman David & Melanie Taylor Dr. & Mrs. Robert Tolle **Tri-State Distributors** Mr. David Valliere Mr. Gary Watts 2 anonymous gifts

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The Johnson Gift





Frank and Linda Johnson made a most generous gift of \$100,000 to the 2012 Community Campaign, the largest individual gift ever received by the United Way of Iredell County. The Johnson's gift has enabled United Way of Iredell County to estabish *The Frank and Linda Johnson Fund*, a new investment option for donors and a tool for creating lasting change in our community.

"The true

meaning of life is to plant trees,

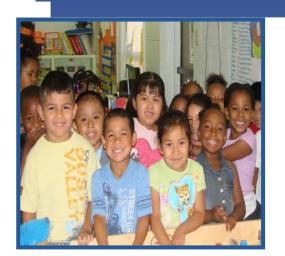
under whose

shade you do not expect to sit."

Frank and Linda truly know how to LIVE UNITED[™]. Their gift will have a lasting impact, providing flexibility for United Way to respond to emerging needs and changes in our community for many years to come.

Nelson Henderson

If you are interested in learning more about options for planned giving please contact Brett Eckerman at 704-872-3000 or beckerman@unitedwayofiredell.org.

















United Way of Iredell County's goal is to create long-lasting change by addressing the underlying causes of these problems. LIVING UNITED means being part of a change. It takes everyone in the community working together to create a brighter future.

Unsung Heroes

While preparing for the 2008 Community Campaign, it was suggested that United Way partner with Iredell Statesville Schools' Collaborative College for Technology & Leadership, also known as 'Early College', to produce our local video. Students at Early College are fortunate to have the opportunity to take classes in a wide variety of technology. These students are learning videography, desktop publishing, video and audio editing, to name a few.

Mr. Tony Lellie, technology teacher, has embraced our local video production with enthusiasm and professionalism at no cost to United Way, while at the same time involving students in the production. His ideas and visions have produced some of the best local videos in the history of this United Way.





First Citizens

Bank

The partnership between United Way and the Early College benefits not only United Way and it's partner agencies, but the students who are learning about United Way, its 20 partner agencies and the concept of philanthropy.

Thank You! 2012 Campaign Sponsors!





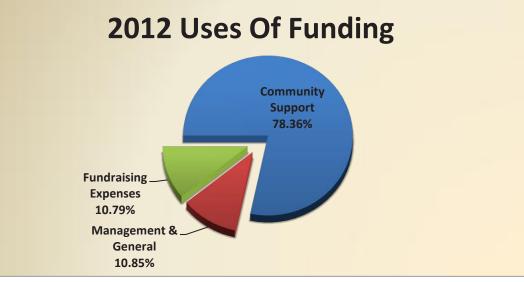


RECORDELANDMARK



United Way of Iredell County Statements of Financial Position as of December 31, 2012

Assets	2012	2011
Operating Cash	\$247,285	\$265,726
Campaign Promises to Give	\$442,225	\$563,597
Allowance for Uncollectable Pledges	-\$69,088	-\$94,574
Total Operating Assets	\$620,422	\$734,749
Operating Reserve Funds	\$225,642	\$278,688
Frank & Linda Johnson Fund	\$85,000	\$0
Property (net depreciation)	\$460,617	\$459,173
Total Assets	\$1,391,681	\$1,472,610
Liabilities	2012	2011
A appunta Davabla	¢0.1 <i>C1</i>	¢C 101
Accounts Payable	\$8,164	\$6,191
Designations Payable	\$81,929	\$6,191 \$80,156
-		
Designations Payable	\$81,929	\$80,156
Designations Payable Accrued Agency Allocations	\$81,929 \$137,457	\$80,156 \$133,805



Note: The financial information listed on this page was unaudited at the time of printing. The organizations most recent 990 form can be found on our website at www.unitedwayofiredell.org.

Statement of Financial Position

Donor Incentive Giveaway

In an effort to say **THANK YOU** to our donors United Way conducted a Mystery Basket drawing for fair share donors. Thanks to the sponsors listed below for making this giveaway possible. (no campaign pledge dollars were used to purchase donor incentive prizes)

Our Winners:



Gayle Beatty, Iredell Health Systems Technology Basket



Harold Gardner, Kewaunee won the Manly Basket



Raymond Cole, JC Steele & Sons Sportsman's Basket



Marna Garrett, Iredell Health Systems won the Shop Til You Drop Basket



Dear Neighbors,

When I stepped into the role of President for United Way of Iredell County in January 2013, I was very aware of the incredible legacy of leadership that stands behind me. United Way has achieved the success it has over the decades because of the hard work of many individuals who have given selflessly to build a community

that is caring and committed to our friends and neighbors in a time of need.

We live in a world that is changing fast, and it is important that United Way continue to always evaluate how we can get better and how we can do more to meet the needs of our community. It is also important to acknowledge and honor the traditions we come from and the great strengths they hold.

2013 is an exciting year for our United Way. We are looking at some new and innovative ways to bring more resources to bear on the very real and persistent issues being faced by those most vulnerable in our community. Our pledge to you is that as we engage in strategies that will move our organization and community forward that we will always strive to honor those great traditions that have led to all our past successes.

On behalf of the Board of Directors, I invite you to join us. We welcome your thoughts, ideas and input on all that we do. Together, we can only be stronger and more effective at the important work ahead.

Sincerely,

Rhyne Scott

Rhvne Scott 2013 President *Board of Directors*



THANK YOU SPONSORS

AeroSport Balloons, BJ's Warehouse, Belk Dept. Store, Bella Vita Salon, Cafe 220, East Coast Wings, First Citizens Bank, GG's Arts & Frames, Integrity Computer, JCP Logistics, JD's Deli, Kewaunee, Lazy 5 Ranch, Lowe's of Troutman, Mega Nails, Massage Works, Randy Marion Chevrolet - Statesville, Statesville Family YMCA, Statesville Record & Landmark



2013 Board of Directors

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Meet Lori & Mike -

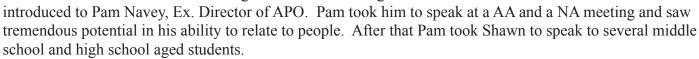
Lori, a mother of five children, was involved in a serious automobile accident in July, 2012. Volunteers from the Iredell Rescue Squad were first on the scene where they applied first aid while having to extracate Lori from her car.



Lori and Mike, along with their children, are truly THANKFUL for the Iredell Rescue Squad's commitment, knowledge and compassion.

Meet Shawn -

For Shawn's 7th birthday his grandmother gave him a whiskey flask. Shawn received his first DUI at the age of 14. At the age of 25 Shawn moved from alcohol, marijuana and a myriad of other illegal drugs to pain killers after suffering a sprained ankle. After a failed marriage, Shawn and his son were living on their own, Shawn was unable to hold down a job due to his drug and alcohol abuse. Eventually, he robbed a gas station of \$40.00, was caught and arrested and ultimately lost custody of his son. While on parole he convinced his parole officer to let him involved as a volunteer talking with kids about drugs. He was



Shawn says that being involved at APO as a volunteer and an employee has been more therapeutic for him than the seventeen (17) times he has been in rehabilitation Shawn is now enrolled in college, working as the Teen Court Coordinator for Appropriate Placement Options and has been clean for 4 years, 6 months and 21 days as of July 2, 2012. Shawn is a productive and contributing member of society, financially self-sufficent; all enabling him to be a better father to his son.

Meet Afton -



Afton Davidson is a single parent with one child. Out of work due to a broken arm, Afton suddenly found herself without income. Never having to ask for assistance before, she turned to the Salvation Army.

BECAUSE OF YOU, the Salvation Army was able to assist her in her time of crisis; allowing Afton and her daughter to remain in their own home. Afton has fully recovered from her injury and is once again a self-sufficient member of our community.





Our Community and United Way



To learn more, please contact our staff:

Liz Burns, Director of Operations and Community Partnerships lburns@unitedwayofiredell.org

Debbie Howell, Director of Marketing & Development dhowell@unitedwayofiredell.org

United Way of Iredell County, Inc. 1835 Davie Avenue, Suite 401 Statesville, NC 28677 704-872-3000 (o) / 704-871-9794 (f) www.unitedwayofiredell.org

Thank You For Your Continued Support and Commitment to

Brett Eckerman, Executive Director beckerman@unitedwayofiredell.org